



Program Operations and Evaluation Committee

Via conference call on
January 26, 2011

The contract with WSG for operation of the One-stop centers and services to adults and dislocated workers expires June 30, 2012. Staff has begun to draft the RFP because of the lengthy county procurement process and to allow

- adequate time to conduct outreach on the RFP
- adequate response time
- enough time to negotiate contract

RFP and Strategic Plan

The committee members were asked to think about the Vision, Mission, Value Proposition, Customer, Roles, Organizational Core and Values, Goals and Strategies from the Strategic Plan and how that might be part of the RFP. The conversation was around the goals and then the vision, mission etc.

Goal One

- Target training
- Identification of key industries for Montgomery County; should occur more often than it is now
- Involve business services in job seeker outcomes
- Those responding to RFP should have established linkages to priority industries and provide new ideas about training in those areas
- Looking for ways to determine effectiveness of training such as workshops. Possibilities are pre and post tests or competency based assessment

Goal Two

- Technology – distance and online learning
- Help customers gain technology knowledge
- Reduce redundancies -- link with other organizations
- Need to think about how technology can help reduce redundancies
- Work with Montgomery College
- Focus on career ladders, make sure there is career counseling and career development activities
- Looking for more robust alliances; the one-stop operator should have the ability and interest to do it.

Goal Three

- One-stop operator should have demonstrated ability to do the work in Goal Three
- Outreach to industries is separate than outreach to job seeker

Goal Four

- Maximize resources
- Diversify resources
- Understand other grants that offeror might have

Vision, Mission, Value Proposition, Customer, Roles, Organizational Core and Values

- Include theory of change
- Business Service is to provide a direct role for those on caseloads
- One-stop operator has to devise a process to get job seekers to a job
- Bring the job seeker to whatever level is needed to make them job ready

Discussion of evaluative criteria for one-stop operator

- Implementation is important and should be valued more than the 15 points in last RFP
- Important to evaluate the offeror's ability to collect data and meet performance