

Why Businesses Feel At Home Here... and Why They Come to Us First

**Recruitment. Training. HR.
Retention. Outplacement. Inplacement.**

Let's face it, growing and maintaining a skilled workforce costs time and money. For most employers, that's time and money they can't afford to waste. We provide top-flight services, at no cost, to help our 25,000 businesses build a quality, reliable workforce. By using our services, you can minimize your expenses for:

- Advertising
- Recruitment
- Off-site Training Programs
- Temp Agencies
- Labor Market Research
- HR Overhead
- Consultant Fees
- Outplacement Services
- Change Management Support

*We can help improve your productivity and profitability.
That's a bottom line benefit to you.*

What People Can Expect from Us

We're in the business of creating business in Montgomery County. When our people succeed, we succeed.

Call our MontgomeryWorks One Stop Center at (301) 929-6880 to speak with our business services team or visit us on the web at www.montgomeryworks.com.

To learn more about the Workforce Investment System please contact the **Department of Economic Development's Workforce Investment Division** at (240) 777-2007.

We look forward to doing business with you.



For more information, please contact:
MONTGOMERY COUNTY DEPARTMENT OF ECONOMIC DEVELOPMENT
 101 Monroe street ■ 15th Floor ■ Rockville, MD 20850
 Tel: 240-777-2000 ■ Fax: 240-777-2001 ■ Web: www.TheIdeaLocation.com



"Montgomery County's entire workforce system provides outstanding services that connect qualified job seekers with quality job openings. They truly make connections that work!"

*Dewey Thomas Jr., Vice President
Encore Management Corporation*



MONTGOMERY
COUNTY, **MD**

The Idea Location



MONTGOMERY COUNTY'S
WORKFORCE
DEVELOPMENT SYSTEM

*Where People
Come First*

MONTGOMERY
COUNTY, **MD**

The Idea Location

Montgomery County is committed to building and sustaining a successful workforce. We avidly support strong job candidates. Diverse jobs. Rewarding careers. Progressive employers. Thriving businesses.

Our civic leaders and policy makers are committed, informed and involved in shaping our vibrant workforce investment initiatives. Our Workforce Investment Board drives policies that serve the highest-priority needs of our community. Our Department of Economic Development's Division of Workforce Investment Services ensures quality partnerships and programs for all Montgomery County citizens.

We believe a successful workforce needs a strong community supporting it. Montgomery County is more than a place to work. It's also a place for families to grow.

- We have one of the best school systems in the country—we boast one of the country's highest graduation rates and the highest number of National Merit Scholar Finalists.
- One-third of our land area is "Green Space," reserved for parks, sports, farmland and fresh air.
- We are home to 325,000 households, and are the country's fourth largest economic and retail market.
- Our Montgomery County Workforce Investment Board leads the way in creating and maintaining a well-prepared, educated and adaptable workforce to meet employers' current and future needs.



Montgomery County is a great place to live and work—an ideal location to build a future.

"Montgomery Works has reduced our recruiting costs by 70 percent by supplementing our own recruiting and hiring efforts. The staff is pleasant, personable and easy to work with to develop customized solutions for our hiring needs. Thank you."

Alexandra Wnek, Director of Human Resources, Let's Connect Wireless

Our workforce development system ensures the current and future vitality of the workforce through strong partnerships among government, business,

education, community organizations, civic-minded residents and the community.

Montgomery County's workforce system is comprised of the Workforce Investment Board and the MontgomeryWorks One Stop Workforce Center.

Uniquely, our Department of Economic Development coordinates the system. This partnership enables us to work from the top down, identifying labor market needs and trends, and from the bottom up, offering the education, training, skill building and job-matching services to meet those needs. This way, our strengths, our leadership and our resources powerfully combine to better serve our people, our businesses and our community.

Workforce Investment Board. We are business-led and client-driven. Thirty corporate and social policy leaders in Montgomery County provide strategic vision, policy, and funding oversight to develop and implement strong workforce programs.

We know firsthand the labor market, the demands, the challenges and the prospects. We represent different sectors with different interests—private business, community-based organizations, organized labor, non-profits, faith-based organizations, elementary and post-secondary institutions, the County's Economic Development Director and other high-level State and local appointed officials—keeping close tabs on the pulse of our community. With our Board members on the front lines, we plan strategically and respond tactically to the community's workforce needs.



"The One Stop center was great—I was able to get my résumé redone and receive assistance from an experienced career counselor. I got a great job making more than I did in my last position."

Job seeker from Rockville, Maryland

"We hired a Montgomery Works qualified referral as a lab technician, and he has since become an outstanding employee and a top producer."

*Carlos San Luis
Quality Assurance Manager
BioReliance, Inc.*

MontgomeryWorks One Stop Workforce Centers. It's our job to make living, working and doing business in Montgomery County easy. How? Our One Stop delivery system simplifies access to workforce-related services. We have two MontgomeryWorks One Stop locations staffed and ready to provide services for businesses and employers in need of support, or looking to gain a competitive edge.

Currently, more than 20,000 people use the One Stop system, and we've placed nearly 5,000 workers into employment within the community. We train, prepare, and equip workers for jobs, whether it is their first job, their next job, or their best job. We work with employers to fill gaps and provide HR support to help grow or downsize their businesses. We serve all workers from all walks of life: recently dislocated workers, unemployed adults, youth, people with disabilities, new citizens, ex-offenders and TANF/welfare recipients. Our workforce development services include:

Business Services	Job Seeker Services
■ Labor Market Information and Projections	■ Vocational Assessment and Career Counseling
■ Recruitment	■ Skills Training
■ HR Support	■ Computer Workshops
■ Employer Hiring Incentives	■ Job Transition Workshops
■ Worker Training and Skill Upgrades	■ Job Preparedness Training
■ Dislocated Worker and Transition Counseling	■ Résumé Writing Tools
■ Temporary Employee Placement	■ Job Placement Assistance

Department of Economic Development. Unlike other workforce development systems, our system is part of our Department of Economic Development. We understand that job satisfaction, employee retention and business development are critical factors in economic growth. In fact, our system is built on the certainty that workforce development fuels economic development, which in turn, powers our community. We are directly partnered and linked to the unique economic development services that Montgomery County has to offer:

- Site Location Assistance
- Fast-Track Permitting
- Access to Low-Interest Loans and Grants
- Networking/Investment Opportunities
- Financing Programs for Businesses
- Tax Incentives
- Small Business Services



Together, we offer the full range of services that people and businesses need to start, grow, change—and stay—in Montgomery County.



"Montgomery Works' Technology Project has been tremendous in helping Amarex Clinical Research meet its new-hire training goals. The staff provides personalized assistance and professional, time-efficient service."

*Ana Daie, Director, Human Resources,
Amarex Clinical Research*